

**Sundar Venkatesh**  
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**Education:**

**Bachelor of Science** (Physics, Chemistry and Mathematics) with distinction, University of Calcutta

**Bachelor of Law**, University of Calcutta

**Chartered Accountant**

**PhD, Indian Institute of Management, Ahmedabad, India**

**Professional Affiliations:**

Member, Institute of Chartered Accountants of India

Member, Institute of Directors, Thailand

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## **Teaching, Executive Education, Consulting and Research Interests:**

**Teaching:** Current Teaching interests include,

- Financial Analysis,
- Strategic Cost Analysis and Management,
- Management Control Systems and Strategy Implementation
- Business Valuation, Mergers and Acquisitions
- International Financial Strategies,
- Corporate Finance,
- Project Finance and
- Corporate Governance.

Pedagogical methods include extensive use of case method, combining e learning and class room in a hybrid model and co teaching with practicing managers to enhance relevance and contemporariness of the courses taught.

**Executive Education:** In addition to teaching courses as above, interest in executive education includes custom designing and developing executive and leadership development programmes for large corporates.

**Consulting:** My interest is in Management Control Systems and in helping large organizations design and operate their MCS.

**Research Interests:** My research interest is broadly in the area of management in Emerging Markets. Currently, my empirical work is in the area of Corporate Governance and Management Control Systems.

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### **Pedagogical Development:**

Coordinator of GTZ (German Government) funded 150 000 euro e learning project at the School of Management, Asian Institute of Technology Bangkok

Responsibilities include:

- Developing capabilities in the school to deliver on line courses and programmes.
- Developing and delivering on line courses.
- Developing and executing strategies to achieve maximum benefits of on line learning through use of hybrid learning modes.
- Identifying and implementing best practices in e learning.

Achievements:

- Putting courses online
  - Conducting discussion forum on line
  - Using on line learning to enhance quality of the DBA programme through multiple interactive features.
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## **Professional Experience**

### **Academic**

#### **Full time**

Advisor to the Director, **AIT Extension**, July 2010, to date

Adjunct Professor, **Vietnam National University**, Ho Chi Minh City, 2007 to date

Visiting Associate Professor, School of Management, **Asian Institute of Technology**, Bangkok, Thailand September, 2002- July, 2010

Associate Professor, **Indian Institute of Management, Bangalore**, India 1999-2002

Assistant Professor, **Indian Institute of Management, Bangalore**, India 1995- 1998

#### **Short Term**

Visiting Faculty, School of Business, **National Economic University, Hanoi**, Vietnam 2006 to date

Visiting Faculty, Center for International Education, **Vietnam National University**, Ho Chi Minh City, 2007 to date

Visiting Faculty, **Vietnam National University, Hanoi**, Vietnam, 2006 to date

Visiting Adjunct Professor, **CERAM Graduate School of Business, Sophia Antipolis, France**, 2005 to date

Visiting Faculty, NOSPA, Vientiane, Laos, 2005 to date

Visiting Faculty, **Maastricht School of Management**, Executive MBA programme, Ho Chi Minh City, Vietnam 1999- to date

Visiting Faculty, **Swiss AIT Vietnam Management Development Programme**, Ho Chi Min City, Vietnam 1998-1999

Visiting Faculty, **Groupe ESSEC, France** 1992-1993

Research Associate, Commonwealth Top Management Programme, 1989, Indian Institute of Management, Ahmedabad

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### **Special Honors and Award**

**P.N. Bhagawat Memorial Award** of the Institute of Chartered Accountants of India

**Third Prize, Annual Outstanding Paper Awards;** The Chartered Accountant, India, 1996.

**Outstanding Teacher Award for the Best First Year Course in MBA programme**, Indian Institute of Management Bangalore, 1998, 1999, 2000, and 2001.

**Outstanding Teacher Award for the Best Second Year Elective in the MBA programme**, Indian Institute of Management, Bangalore, 1998, 1999, and 2001

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### **Courses Taught**

<b>Topic</b>	<b>Programme</b>	<b>Courses</b>
<b>Financial Accounting</b>	MBA/EMBA/Executive Development	Financial Accounting, Financial Statement Analysis, Business Valuation using Financial Statements
<b>Cost Accounting</b>	MBA/EMBA/Executive Development	Strategic Cost Management/Managerial Accounting
<b>Management Control Systems and Strategy Implementation</b>	MBA/EMBA/PhD/Executive Development	Management control systems/Advanced Management Control systems
<b>Corporate Finance</b>	MBA/EMBA/Executive Development	Financial Management/Managerial Finance
<b>International Finance</b>	MBA/EMBA/MSc Finance	International finance/International Financial Strategies.
<b>Project Finance</b>	MBA	Project Finance
<b>Corporate Governance</b>	MBA	Corporate Governance

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### **Executive and Leadership Development Programmes development and Training:**

- Coordinator, **Siemens Management Development Programme**, Indian Institute of Management Bangalore, 1998
    - Responsibilities included programme design, coordination and administration.
  - Coordinator, **Wipro mini MBA programme**, 1998 to 2004
    - Responsibilities included conceptualization, coordination and delivery of a 15 week in house programme for middle managers of one of the largest software service companies in the world.
  - Module Director, **International Masters Programme in Practicing Management (IMPM. [www.impm.org](http://www.impm.org))** 2000 and 2001 (Consortium of 5 business schools including McGill, Lancaster, INSEAD, Hitsosubashi and Indian Institute of Management Bangalore)
    - Responsibilities included marketing of the programme in India, design and delivery of the module in India and coordination with other module directors and the Programme director, Prof. Henri Mintzberg for this innovative MBA programme.
  - Programme Director, **Ansell Leadership Development Programme: 2003 to 2008.**
    - Responsibilities include concept development, design, coordination and delivery of this Leadership Development Programme for the company's high performing managers from around the world.
  - Lecturer/Facilitator of in-company programmes in, among other companies:
    - **Wipro Ltd.**
    - **State Bank of India**
    - **ITC Ltd.**
    - **Reliance Industries Ltd.**
    - **Mahindra and Mahindra Ltd.**
    - **Compaq Ltd.**
    - **Hewlett Packard India Software Ltd.**
    - **Osram Ltd.**
    - **Max New York Life Ltd**
    - **Bank of Industrial Development, Vietnam**
    - **Murugappa Group, India**
    - **CAMPE, Bangladesh**
    - **India Hotels**
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### **Consulting Projects Completed**

- Developing a Corporate Plan for a coffee and pepper plantation company in Vietnam.
  - Developing planning and budgetary control systems for a coffee plantation company in Vietnam.
  - Developing a Decentralized performance measurement and Control system for an Automobile company in India
  - Developing a corporate plan for a state owned trading corporation in India
  - Developing a divisional performance measurement system for a MNC in the computer hardware and software industry operating in India.
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### **Business Experience**

Works Accountant, India Foils Ltd. India, 1986-1988

Audit Officer, Coopers and Lybrand, Chartered Accountant, India, 1984-1986

Audit Assisstant, Seshadri and Seetharam, Chartered Accountants, India, 1981-1983

Medical Representative, Lupin Laboratories, India, 1979-1980

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